

# FUNDAMENTALS OF REAL ESTATE ACTIVITIES

## **COURSE SYLLABUS ABSTRACT**

**Speciality 6-05-0732-02 «Expertise and property management»**

	STUDY MODE
	full-time
Year	1
Semester	2
Lectures, hours	34
Practical classes (seminars), hours	16
Pass/fail, semester	2
Contact hours	50
Independent study, hours	58
Total course duration in hours / credit units	108/3

### **1. Course outline**

General characteristics of real estate objects and the real estate market. Real estate activity. Real estate specialists. The procedure for conducting a transaction with immovable property.

### **2. Course learning outcomes:** upon completion of the course, students will be expected to

- know: a list of legal literature used by realtors in their activities; procedure for conducting transactions in the real estate market; the concept and purpose of the real estate market, types of real estate value; the essence and properties of real estate, its functions and value (utility), the stages of the process of its creation and the stages of its life cycle; basic terms and concepts used by a real estate specialist; the main activities of a realtor in the Republic of Belarus and the world;

- be able to: explain the main activities of a realtor; explain the content and features of all types of real estate transactions; explain the purpose of regulatory legal documents for the real estate market; justify the need to comply with the law in the process of real estate transactions;

- to possess a skill of: independent search and logical interpretation of regulatory literature in the field of real estate and transactions with it; real estate market analysis; drawing up contracts for real estate transactions; search in open sources of information regarding the activities of a realtor and its analysis.

### **3. Competencies**

BPC-9. Apply the regulatory documentation used in the work of real estate organizations, the procedure for conducting transactions with real estate

### **4. Requirements and forms of midcourse evaluation and summative assessment**

The module-based rating system is used. Mid-course evaluation: assessment of work in practical classes, questioning, abstracts. Summative assessment: pass/fail.