

**COMMERCIALIZATION OF RESEARCH RESULTS
OUTLINE
TO THE CURRICULUM OF THE INSTITUTION OF HIGHER EDUCATION**

	Form of higher education	
	Full-time	Correspondence
Course	1	1
Semester	1	1
Lectures, hours	16	4
Practicum, hours	16	4
Credit, semester	1	1
Classroom hours in the educational discipline	32	8
Self-work, hours	76	100
Total hours of the discipline / credit units	108/3	

1. Course outline.

The purpose of the course is to develop Master's students' systematic understanding as well as universal and professional competencies in the field of commercialization of R&D results and technologies.

The objectives of studying the course are to give students the theoretical knowledge and practical skills necessary to manage innovative projects and commercialize R&D results.

2. Course learning outcomes.

Upon completion of the course, students will be expected to

know the main mechanisms needed to carry out innovation activities, the innovation process structure (cycle), the economic role of innovation; the main provisions and features of copyright and industrial property rights; the main principles and actions for evaluating the commercial potential of a technology necessary for its successful commercialization; processes and mechanisms for technology transfer to industry; marketing research techniques in the technology market; structure of an innovative product and related management features, etc.;

be able to assess commercial prospects of innovation; identify and analyze risks of specific innovation markets taking into account specific characteristics of a country, a region and an industry; use elements of the innovation market infrastructure to reduce risks of innovative business projects; use institutions of finance and credit infrastructure, government support and international relations, including investment funds;

have the skill methods and tools for commercialization of research results; techniques of developing business models and business plans for commercialization of R&D results; the skills to build mutually beneficial commercial relations when implementing research results in the sphere of production and services.

3. Competencies:

SC-1 Implement the results of research activities in the field of production and services

UC-5 Develop innovative receptivity and ability to innovate

UC-6 Be able to predict the conditions for the implementation of professional activities and solve professional tasks in conditions of uncertainty.

4. Requirements and forms of midcourse evaluation and summative assessment.

Current - credit, intermediate - protection of laboratory works.