

**«ECONOMICS AND ORGANIZATION OF ACTIVITY TRADE AND TRANSPORT ENTERPRISES»**

**COURSE SYLLABUS ABSTRACT  
Of higher education institution speciality**

6-05-0311-02 "Economics and Management"  
(speciality code and name)

Economics and management at the enterprises of industry, trade and transport  
(profilization code and name)

Specialty

	STUDY MODE	
	full-time	part-time (shortened program)
Course	3	2
Semester	5	4
Lectures, hours	50	12
Practical (seminar) classes, hours	34	8
Exam, semester	5	4
Classroom hours for the academic discipline	84	20
Independent work, hours	96	160
Total course duration in hours / credit units	180/5	180/5

1. Summary of the academic discipline

The discipline is aimed at the formation of students' theoretical knowledge and practical skills of application of organizational and economic tools in making management decisions on the criteria of sustainable development of the enterprise.

2. Learning outcomes

- to know: the basics of economic, trade and transport policy in the Republic of Bela-Rus; legislative base regulating the activity of trade and transport enterprises and organizational mechanism of their functioning; methods and techniques of analysis, planning system of quantitative and qualitative indicators of trade and transport enterprises activity; methods of retail, wholesale sale of goods, transport services organization; mechanism of formation of incomes, expenses and profits of trade and transport enterprises, tools of effective management of trade and transport enterprises;

- be able to: use various methods of analysis, planning of absolute and relative indicators of the results of trade and transport activity; analyze the organization of trade and transport enterprises; use mechanisms of management of commodity stocks, commodity turnover, cargo turnover in the system of logistic support; determine the needs, reserves of optimization and better use of economic potential of trade and transport enterprises; develop analytical and prognostic projects of development of trade and transport enterprises; develop analytical and prognostic projects of development of trade and transport enterprises.

- have the skill to: analyze and interpret financial, accounting and other information contained in the reports of trade, transport enterprises and use the obtained data for making managerial decisions; use the technology of development of information-analytical platform of PPR in the management of organizational changes in enterprises; make informed decisions to improve the activities of trade, transport enterprises, based on the use of modern industry technologies; use system knowledge and skills to solve interdisciplinary problems and issues.

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3. Competencies

Understand the socio-economic nature of transport and trade organizations, functions, place and their importance in the development of the national economy, calculate and evaluate the main indicators of economic activity, develop and justify decisions on issues related to economic and commercial activity of the organization.

4 Requirements and forms of current and intermediate attestation

Intermediate attestation is carried out in the form of interim progress control (IPC), which is carried out in the form of performance and defense of individual assignments. The form of intermediate attestation (IA) is an exam.